

March 2009 News

Partner with Your Utility to Start Saving Energy and Money:

There's no question that energy costs are on the rise. The good news is that you can take a few simple steps to lower your energy bills. Consider a partnership with your utility company to make sure you're running your business as efficiently as possible. For example, Xcel Energy offers a variety of conservation programs that will help you increase your company's energy efficiency, reduce operating costs and improve your bottom line.

There are two ways to get started.

1. Log on to www.xcelenergy.com/rebates
2. Review this sampling of programs offered then click [here](#) for more specific information.

Programs:

Boiler Efficiency- Rebates for natural gas boiler equipment.

Compressed Air Efficiency- Compressed air studies and rebates.

Commercial Real Estate Efficiency- Bundled energy services, study funding, rebate bonuses for implementation. Helps building owners, tenants and maintenance operate together.

Cooling Efficiency- Rebates for replacing or updating cooling system.

Custom Efficiency- Any project not included in existing programs.

Efficiency Controls- Building controls and on/off equipment controls.

Energy Analysis- Analyzes building cooling systems, refrigeration, space or process heating and more.

Energy Design Assistance- Options for new construction, addition or major renovations over 15,000 square feet.

Furnace Efficiency- New installation of high efficiency equipment or retrofits.

Lighting Efficiency- Rebates for installing energy efficiency lighting equipment.

Motors Efficiency- Rebates for installing premium efficiency motors to increase output and improve reliability while reducing downtime, maintenance and labor costs.

Featured Investor of the Month



SHAW - LUNDQUIST ASSOCIATES INC

Shaw-Lundquist is a Leading General Contractors in the Region. They build a variety of projects including Multifamily, Educational, Retail and Medical; with the most appropriate delivery method, on time and on budget. They are a Union Contractor and self-perform Concrete and Carpentry. We listen to our clients intently, respond quickly and communicate proactively. In the spirit of teamwork, they create "win-win" situations for their clients, their Subcontractors and themselves.

Mission: Improving Lives by Building with Integrity and PRIDE.

Professionalism

- They commit themselves to finish projects on time and on budget with the highest quality of workmanship.

Respect

- They recognize the environment by providing sustainable concepts.

Innovation

- They constantly seek innovative and creative solutions.

Diversity

- As a minority-owned business, they value diversity in their people, workforce, suppliers and subcontractors.

Recommissioning- Building system tune-up to improve efficiency of existing operating systems and controls.

Saver's Switch- Remote controlled device installed on your air conditioning unit to help reduce load during peak demand.

Inver Grove Heights' Featured Property



6288 Claude Way East

Great warehouse-distribution building offering from 2,000-6,033 square feet in a convenient location in Inver Grove Heights. Built in 1988, this building offers a lease rate of \$9.50 triplet net.

For information, contact Bryan Vanhoof at CB Richard Ellis, 952-924-4600.

South St. Paul's Featured Property



424 Farwell Avenue

Excellent industrial property on 5.56 acres located just off I-494 for sale for \$2.1 million. Features include:

- 12,288 square feet, including 7,380 sf of office and 4,908 sf of warehouse
- 18' clear height
- Four 16' drive-in doors
- One 10' high drive-in door

Ethics

- "Be honest, fair, reliable, and treat people right." – Fred Shaw

Your "Go-To" Resource:

www.progressplus.org

Contact Progress Plus for more information on urban alternative space available in the region at

651.451.2266 or

[ellenwatters@comcast.net!](mailto:ellenwatters@comcast.net)

- Separate metal building of 3,000 square feet with 14' clear height and one drive-in door

For information contact William Ritter at Welsh Companies at 952-897-7743.

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